

With SAP Retail

highstreeters



Highstreeters offer general retail professional services. We are experienced in directly implementing or working with numerous software and hardware partners with an extended reach to satisfy the multiple needs of a dynamic retailer. One core competence and recommendation is SAP and their SAP retail product set.

We have been involved with some of the best known SAP implementations and top retailers such as Boots, Halfords and M&S. In fact there are few who would understand it better: some of our best have even managed SAP on their projects and helped rescue some others – after all even with the best software projects can fail and sometimes our change management skills are required as much as our SAP retail and retail process know how. Some of our experienced consultants were working with SAP long before SAP introduced SAP retail and so as it was introduced it was a perfect fit to our retail process competence which understood the differences between a food and a fashion retailer.

We aim to be different: innovative, insightful, highly interactive and forever thinking outside the box to achieve your desired return on investment. The type of work we do and SAP solution at each retailer will vary but you can always be sure that you get what the label says: namely well researched, well led and value-driven projects in all the different formats and dynamics in retail.

Retail is detail and to maintain the margin improvement, footfall and like for likes takes more than a single solution. We do strategic reviews and product evaluation. We might set out a 5 year IT roadmap which proposes SAP retail as the core system but importantly we make you aware of other technologies and point solutions.

Highstreeters are streetwise and if you are a retailer who has recently taken the major ERP step then perhaps a series of project milestone workshops is what you need. We'd like to give you the best possible service. Even in the age of managed services and software on demand SAP retail will never be a solution out of a box. We can help you structure an effective project and strive to reduce complexity, but the real skill knows what could come out of the box and what must be customised.

It is for a good reason that some of our SAP work has been post implementation. We can pick up an implementation and give it a fresh perspective to help you reap the benefits that ERP can and must deliver.

Our client list ranges from FTSE100, FTSE250 to small enterprises with less than 50 employees. We are one of the few retail specialists whom understand all the SAP solution sets from SAP retail down to SAP business one for the smaller concerns: perhaps better suited for the boutiques, franchisees and subsidiaries. Our wide experience means that we can offer effective, creative and timely solutions to every kind of operation.

We've already improved processes, sales and bottom-line profits for some serious retail clients and we wish to do the same for your business.

Retail is a dynamic industry. Your sector is highly competitive. Consumers have more control but a successful SAP retail project can help you compete. We believe that SAP retail success is impossible without:

- **Attention to detail.**
- **Intimacy – remaining close to the end customer.**
- **Investigative research into what needs to be changed and how it is measured.**
- **Innovation – Using the right technology. Appreciating what SAP can do and just as important what it cannot do for you to improve your customer offer.**
- **Integrating – SAP with other enterprises as required by your business. Solutions range from best of breed software for demand forecasting, layout planning or seamless integration with your core suppliers.**

With Highstreeters you will get what it says on the tin: the right resource that fits your profiles. We know what works and what doesn't.

We want you and your people to play a part in your success, and we want the changes to last long after we've gone and we promise no product recall.

If you have recently chosen SAP or are considering ERP or a product evaluation after a strategic review then you would benefit from a discussion. Our value driven methodology and approach to delivering projects will help set you apart from your competition.

To let Highstreeters solve your retail problems, **just get in touch.**

