

Inside Retail

highstreeters



Highstreeters offer general retail professional services. We are independent of software and hardware partners with an extended reach to satisfy the multiple needs of a dynamic retailer. Our experienced has been utilised across all types of retail and size ranging from 1 to over 3000 stores. We aim to be different: innovative, insightful, highly interactive and forever thinking outside the box to achieve cost effective solutions.

We might be asked to do a strategic review or assist in the sale of a business to a trade buyer or private equity. This type of work may grab the headlines but most of our work is taking the strategic and make it operational. Retail is after all detail and our people thrive in the detail. Many have come from the industry and know what its like to maintain sales and margin targets whilst implementing a product recall on one line and a major food re-labelling exercise in another category.

One of our core strengths is that we seek to remain independent of any particular software and hardware. This allows us to give balanced advice in product and partner selection as well as keeps us more in tune with the wider market offerings. This allows us to remain both on top of the increasingly important ERP offerings from either SAP or Oracle Retek but still be aware of the peripheral best of breed and point solutions which are just as likely to be the enablers to success in your business and marketplace.

Our wide experience means that we can offer effective, creative and timely solutions to every kind of operation from global chains to boutiques. We've already improved processes, sales and bottom-line profits for some serious retail clients and we wish to do the same for your business.

Retail is a dynamic industry. Your sector is highly competitive. Consumers have more control: they are better informed, they demand better quality and they're less loyal. We can help you compete.

We believe that retail success is impossible without:

- Attention to detail
- Customer satisfaction
- Learning from experience
- Accurate research
- Using the right technology

We know what works and what doesn't. By studying successful companies we have identified key factors that many companies neglect.

We strive to reduce complexity and improve processes. We want your bottom line profits to grow. We want you and your people to play a part in your success, and we want the changes to last long after we've gone.

Our client list ranges from FTSE100, FTSE250 to small enterprises with less than 50 employees. Each client and requirement is tailored to your needs but will always employ our value driven methodology and approach.

We have experience in all formats and categories of retail from food to fashion and general merchandise.

To let Highstreeters solve your retail problems, **just get in touch.**

